

LEDGEROCK

CONSULTING

What are you waiting for?

If the time to focus and drive is the when you are doing great...then this is the time!

One day, a wise Administrator told me, "If you are waiting for someone to tap you on the shoulder to make something happen, you will be sitting in that chair for a very long time." Jane and Charlie Miller successfully operated a small nursing center in Jersey Shore PA for many years. Though, they are both retired now, I still think of Jane's message often.

As leaders, are we waiting for someone else's idea? Are we confident in our knowledge and experience to recommend the steps necessary to grow our market share? As managers are we stepping up and leading those in our charge?

Bill Belichick, coach of the New England Patriots rarely tells his special team coaches what to do; why? He expects they know how to be a defensive coach. He expects that the offensive coaches know how to lead their players and motivate them to practice the basics of the game: the block and tackle. Our leaders are expecting that as managers, we have a handle on our areas of responsibility, that we are coaching our teams; that we are instilling the basics of our game. But, it is more than that. Manning and Brady, Drew and Reggie call their team members in the middle of the night....want to guess what they talk about? They talk offense! They talk defense! It is a love and commitment to our game that matters most.

Nancy Pelosi is already known as having the smile of galvanized steel, why, because she promised in the first 100 days to make things happen. As speaker of the house, she was asked what one word she would use to describe her first 30 days. She answered, accountable. She successfully pressed through some six bills in that short month, unheard of in our slow political system.

The New Orleans Saints should never have been on their way to the Super bowl but they were... why? Because they didn't wait for someone to tap them on the shoulder and tell them they could!

Whether or not you voted for Nancy Pelosi's party or routed for Bill Bellecheck's team, there is no denying their impact as leaders....they wait for no one else, they are not afraid to stand up and be counted when they are confident in their position...no matter how big the guy is! They make things happen! Every day, I try to remember those words from Jane Miller....

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